

**SBM**

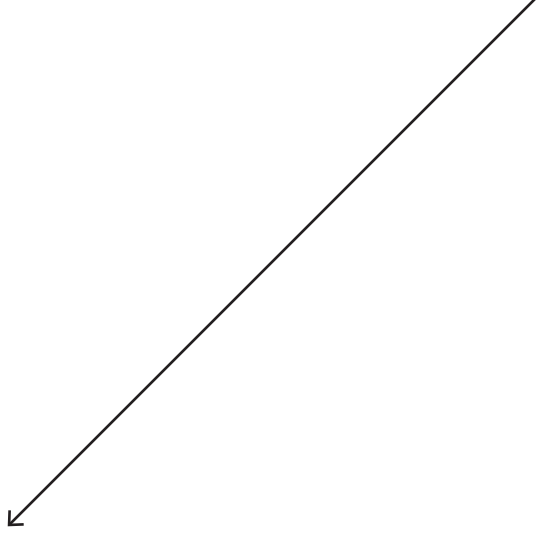
**Built to Measure.**

The Brand, The Business, The People

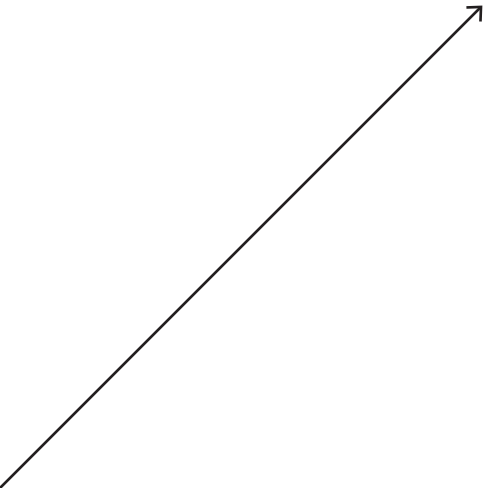


**SBM**

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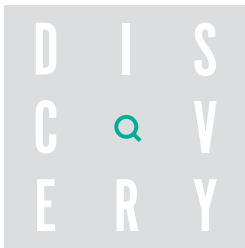
# WHO WE ARE



"Proudly offering Remedial, Commercial & Industrial construction services around Australia.

Our passionate team of industry experts partner with you to ensure your next project is a success & we are looking to work with clients who share this same passion for helping to shape communities."

# OUR APPROACH



**Discovery, research and information gathering. It's impossible to know where we are going unless we know where we are coming from.**

The first stage of any engagement is critical in developing a deep understanding of the project, its unique requirements and its purpose. We want to understand what is the catalyst for the project so we can then formulate the ideal strategy.

**Strategic planning, mapping and key milestones. Failing to plan in this business genuinely means you are planning to fail.**

The SBM team are perfectionists and experts in their space. We work to develop a clear and transparent strategic plan for all our engagements to ensure an optimal outcome for our clients. Our aim is to consistently exceed expectations and thorough planning is how we deliver on that.

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**Execution, delivery and project management. Delivering a finished product is one thing, but delivering a finished product that exceeds expectations is what we pride ourselves on.**

Our strong company culture leverages teamwork, transparency and safety to ensure all our projects are delivered to only the highest standards. This is where the rubber meets the road and with our dedicated team of experts managing the multitude of critical elements and milestones, you can be sure your project is in safe hands.

**Measured, evaluate and hold to account. We prefer to let our results and our clients do the talking but here at SBM we live by our concept of Built To Measure.**

Built To Measure is a part of everything we do and it underpins how we evaluate success here at SBM. Did we measure up to our goals? Did we measure up to our clients' expectations? Did we measure up to the high standards that we hold ourselves to?



Built to M



A photograph of two men in a meeting. The man on the left, wearing a black polo shirt with a small green logo, is smiling and looking towards the man on the right. The man on the right, wearing a white dress shirt, is seen from the side, holding a green pen over a notebook. They are seated at a light-colored wooden conference table with papers and a black folder. The background is a blurred office environment with glass partitions.

Measure.

“SBM is built on a strong foundation of teamwork.”

We believe a huge driver of our success and the projects we have delivered to date has been our strong focus on teamwork.

Our loyal, hardworking team trust that the people alongside them are marching to the beat of the same drum. It's this commitment that shows through, not just in how we behave but also the work we deliver.

“Without integrity everything else crumbles.”

Our strong reputation is built on the pillar of integrity. We know you are only as good as your last project and sometimes tough decisions have to be made, this is when your integrity kicks in.

Whether it's the quality of our work, the honesty of our team or our hard working approach through to delivery, integrity underpins what we do.



OUR

# VALUES

## "Transparency is critical to developing trust."

We don't play in the shadows, at SBM we believe transparency, while sometimes difficult, is crucial in long-term success in this business. Whether it's within our own teams, between SBM and other contractors or between SBM and the client, being open, honest and transparent ensures absolute trust when the critical decisions have to be made.

## If you don't have commitment, what are you doing it for?

Our team are committed to delivering on what we set out to achieve. When times get tough or the unexpected happens, it's our commitment that gets us through and ensures our ultimate success.

We are committed to exceeding our clients' expectations and we work day-in-day-out to achieve that.



# STRATEGIC PARTNERSHIPS

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### **Wayne Webhe**

**B.(Hon) CFO Chief Financial Officer**

Wayne's unwavering attention to detail and expert strategic planning skills saw him rise to senior estimator in a large residential construction firm before joining SBM.

But Wayne's expertise extends beyond the technical, his passion for leading teams developed while working as a general manager for a national retail fit-out group. Today, Wayne leads the team within SBM responsible for all project costing/planning and contracts admin.

### **John Khadi**

**BE.(ENG) Chief Operating Officer**

As a respected leader of our delivery teams, John's experience as a private developer and builder allows him to leverage his knowledge of building regulations and standards.

With years of experience in remedial work, his impressive resume helps to inspire our team to go above and beyond, no matter the project.

Whether it's delivering on time, budget or quality, John's fastidious focus, inspiring attitude and strong work ethic ensures projects are delivered to only the highest of standards.

### **Luke Sahyoun**

**General Manager, New Business and Corporate Services**

Luke's communication with clients and focus on building long-term professional relationships has seen SBM grow exponentially since its inception.

He brings expert problem solving and negotiation skills along with a passion for the industry stemming from his experience as a project manager working across both commercial and retail site acquisitions.

His strategic vision, from planning and procurement through to delivery, and expertise in the industry helps him lead the SBM team through an ever-changing landscape.





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“SBM were exceptional to deal with... They completed this project under budget and on time under extreme pressures and constraints due to the national media coverage on this prize home. They should be extremely proud of their contribution to an amazing cause.”

**Grant Wilkinson**

MAIBAQA - Managing Director- Blue Eagle

# T E S T I M

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“Our Owners Corporation engaged SBM as they are specialist remedial builders with a particular expertise in structural remediation and water proofing. In a construction market where problems proliferate with new and existing buildings, on our project, SBM brought to bear both the experience and detailed understanding of what it takes to fix those problems. They approached their work so as to produce the best possible outcome, can be relied upon to get the job done, and are aware of the importance of regular communication and engagement throughout the works.”

**Stephen Macliver**

Unit Owner & Strata Committee Secretary, NSW



# ONIALS

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“SBM provided a dedicated team of professionals to deliver upgrades to a prestigious waterfront apartment complex in Sydney. The open lines of communication from the company directors through to site staff was testament to their ability to work as a team with the clients outcomes being placed first and foremost. The knowledge carried by their staff and their ability to think outside the box provided the key ingredients for the delivery of a bespoke project of the highest quality.”

**Jack Hakko**

Scope Project Services Pty Ltd - Project Manager

“We are honoured and proud to be associated with a company who has core values which align with ours. SBM has gone above and beyond to make their workplace a safe environment for their employees. We appreciate the SBM directors’ support within the indigenous community and their commitment in engaging with indigenous companies.”

**Liam Harte**

Supply Nation - CEO Integrity Health and Safety



**OUR PEOPLE ARE  
THE ————— BEST  
MEASURE OF OUR  
————— BUSINESS**



Built to Mecc

# IN SUMMARY

At SBM we're passionate about the role we play in helping to shape the communities and regions in which we operate. Our experienced team of professionals are dedicated to exceeding our clients' needs and expectations, whether that's across Remedial, Commercial or Residential projects. SBM was built on a strong foundation of teamwork, integrity, transparency and commitment and we are looking to work with clients who share these values.

**"We're not building a future for a few years. We're building for a lifetime,"** Abe Reichental

Built To Measure is a standard we live by here at SBM and it shows through in every engagement the team is involved with. Built To Measure means we operate on-site to only the highest of standards. It means we Measure our performance against critical milestones and project restrictions. Built To Measure means you are only as good as your last project and it's by holding this value in the highest regard that we have built a reputation as an industry leader. By ensuring we are Built To Measure we can be sure we are building a future we can all be proud of.





**SBM**

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[www.sbm.build](http://www.sbm.build)